MILANO HOME yourway of living

23·26 January 2025 fieramilano (Rho)





4 pavilions, 4 different ways of living Milano Home

MOOD

VIBES





ELEMENTS



Have a look!





Video general overview of Milano Home 2024 : https://youtu.be/ZCdtYlRsAxM?si=08jzI_dyRSzm irt8

An example of the excellence of the manufactures
https://www.youtube.com/watch?v=IynRhRYrW1s



Pavilion 2

Elements

Handcrafts Design Manufacturers Materials











The pavilion that looks to the future of Milano Home as the place for international excellence in home decor. Excellence that stems from companies' ability to transform materials, to create something new, to look beyond, making the values of the past and of tradition into fertile ground for product, communication and process innovation. A pavilion that celebrates creative capacity, the bond with nature, the origin of objects and companies, the ability of historical brands to continuously adapt to the present and anticipate it, and of new brands to be dynamic and quick in grasping the signs of the times, transforming them into effective solutions to the new demands of people.

The key words of Elements

Material Creation
History
Icon
Handcraft
TraditionOrigin
Cultural heritage

What can be found in Elements



Product excellence in the porcelain, silver, crystal and glass sectors



The know-how of local areas, the sensibility of artisans from Italian and abroad, the most creative designers



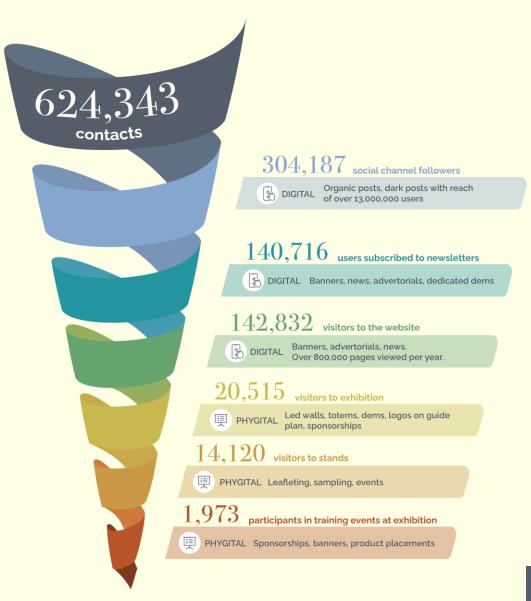
Design that is good for the world: innovative brands and products that express quality, commitment, taste

The typical visitor

- Shops and designers seeking new materials, traditional objects and handcrafts.
- Interior Designers
- International buyers in search of excellent handcrafts made in Italy
- Distributors seeking new brands



The Milano Home Community





Action to support craft and production

- Targeted communications on our community welcome posts, interviews...
- Speed dates with an international selection of «meet&Coffee» buyers
- Networking with a network of agents, our "ambassadors", sensitive to news
- Both digital visibility during the year and physical visibility during the fair with a target of independent shops, architects, designers, style offices, journalists, distributors, agents



We believe in the strength of relationships

Milano Home recounts the continuous transformation of the home through the objects that accompany people through the countless stages of their lives. Objects representing 'lifestyles': stories, personalities, tastes and emotions of those who own and use them, but also of those who design, produce and sell them.

A b2b project dedicated to home lovers created to:

Initiate relationships of value between all the supply chain players

Reward product research and innovation

> MILAN HOMI

We are interested in the stories behind the brands and the value of people

Milano Home is a people-friendly event that aims to:

Promote companies capable of leading the volution of the sector

Profile and select buyers seeking innovative, creative and sustainable products Create
moments for meeting
others,
finding inspiration

and doing business to effectively match supply and demand

HOME

Our manifesto

in/points



NOT CONSUMERS, BUT PEOPLE

A focus on products and brands capable of connecting with people's lives. Purchasing choices are increasingly influenced by concepts such as innovation, quality and originality.



THE VALUE OF CUSTOMISATION

Customisation is the solution that stores, and all the related supply chains, can offer to people seeking unique products with stories and values they can relate to.



CO-DESIGN BETWEEN ALL THE PROTAGONISTS OF THE SUPPLY CHAIN Stores, craftspeople, designers, manufacturers and distributors: a single eco-system and a common collective intelligence to find the right answers to change.



THE RETURN TO BEAUTY

The beautiful and the well-made are back in the spotlight, thanks to people's growing interest in well-made objects (also from an ethical point of view), materials, production techniques and, above all, the stories of those who create, produce and share beauty.



We encourage people to meet and share ideas



MEETOCOEEEE

A speed-dating-style event to facilitate meetings between producers/distributors and buyers. For the exhibitors at Milano Home, each day begins with the opportunity to meet all the hosted buyers at the show in one place, ntroduce themselves to those of most interest to their business and invite them to their stand to present their product in detail.



AREAS HOSTING CONTENT FOR MEETING UP AND IMPROVING SKILLS.

ach pavilion at Milano Home has a space for meetings and training sessions.

From the Retail Academy, the practical training programme for stores, to the exhibitors' events (product presentations and news), design talks, and meetings with architects and interior designers.



CULTURAL EVENTS AND INSTALLATIONS TO RAISE AWARENESS ABOUT SUSTAINABILITY, THE QUALITY OF MATERIALS, RESEARCH AND EXCELLENCE

Thematic and inspirational areas to tell the story behind the beauty of the material. describe the creativity behind the design and give stores and designers new ways of presenting the product to their customers



Figures from the last edition

611 Brands (exhibitors) from 32 countries

companies 9% from abroad 569

architectural firms and interior designers

and small-scale guest accommodation brands

retail companies including 4,295 independent

6% Rest of the World

94% Italy

65% North 17% Centre

18% South

Top countries by number Switzerland, China, France, Spain, UK, Greece of visitors

Portugal, Germany, USA, Poland, Hong Kong, UAE





HOME

A selection of press publications that talked about Milano Home

Casastile, Cose di Casa, DDN, Elle Decor, Interni, La casa in ordine, Living, Pambianco Design, Platform, Marie Claire Maison, Vanity Fair, Ansa, Aska, Il Giornale, Il Giorno, Il Mattino, Il Tirreno, Italia Oggi, Il sole 240re, Republica.it, Rai 3, Rai2, TG5, Casas Viva, Déco Actuelle

Interiores, Home Fashion News, Marie Claire Maison France, Marie Claire Maison Spain. Offrir, Still&Markt, Trend&Style, Brava Casa, Lux Deco, P&G, H.O.M.E., Maison & Decoration, Dec Actuelle, Casa Viva - Casa Y Jardin, Diseño Interior.

Our brand ambassador network selects the world's most qualified buyers



In Italy and worldwide, Milano Home relies on a network of brand ambassadors. They are the agents of the best-known international brands in the home product world, who are responsible for identifying. selecting and accompanying to Milan the most interesting specialised stores, chains importers and distributors for the range on offer at the exhibition

Some of the buyers who attended the last edition

Aesthetic Movement (USA), 120Mamelistrasse (Italy), Classic Houseware (South Africa), Eataly North America (USA), El Corte Inglés (Spain), Gallery Design (UAE), Gasparetto (Italy), L'Isola Store (Italy), Kares Group (North Macedonia); Luxxdesign (UK), Majid Al Futtaim lifestyle LLC (UAE), Moon Garden (Morocco), MoMa Design Store (USA), New Convox Sdn Bhd (Malaysia); Sanimaia (Portugal), Tivoli Group (Qatar), Tokyo Interior Furniture Co., Ltd. (Japan), Vivid Home (Kazakhstan).

We convey your uniqueness

A COMMUNICATION PLAN THAT TALKS ABOUT YOU ALL YEAR ROUND

- NEWSLETTER sent to over 160,000 contacts in Italy and abroad based on an editorial plan aimed at promoting the exhibiting companies and outlets and engaging all stakeholders.
- WEEKLY DEM dedicated to exhibition news and events
- DEDICATED PRESS OFFICE for specialised and consumer press. Media relations for an ongoing dialogue with national and international journalists.
- SOCIAL MEDIA PLAN, to meet the Milano Home community every day

THE THEMES

What's new

Retail evolution

face-to-face with the most original and interesting stores

The art of Handcrafting

stories of craftspeople of excellence

Way of living

trends, colours, shapes, lifestyles in the experts' and exhibitors' own words

Brand stories

the story of the brands present at the exhibition (history, values, products)

Designer generation

Interviews with the designers behind the objects



La nuova vita del marmo

We are the right partner for the valorization of territorial excellence

- We organize targeted b2b meetings between international demand and production
- We communicate the know-how of companies and craftmen on our channels
- · We give visibility to sustainability, to the culture of matter







Shell scheme and raw space

We also offer prefitted or raw area solutions if the country has its own stand builder



Listing –

Raw space and shell scheme packages

| RAW SPACE ONLY/AREA NUDA - IVA esclusa/VAT escluded OPEN SIDES - LATI APERTI | WITHIN MAY 31ST 2024 ENTRO IL 31 MAGGIO 2024 EURO/SQM - MQ | FROM JUNE 1ST, 2024 DAL 1 GIUGNO 2024 EURO/SOM-MO |
|--|--|--|
| 1 SIDE/LATO | Industrial participation of the last of th | 177,00€ |
| 2 SIDE/LATI | 169,00 € | 188,00 € |
| 3 SIDE/LATI | 177,00 € | 197,00 € |
| 4 SIDE/LATI | 181,00 € | 201,00€ |
| AISLE /CORRIDOIO | 53 | 53 |
| INSCRIPTION FEES/ TASSA ISCRIZIONE | 915,00 € | 915,00€ |
| INSCRIPTION CO-EXHIBITORS/ISCRIZIONE CO-ESPOSITORI | 355,00 € | 355,00€ |
| INSCRIPTION/ISCRIZIONE -BRANDS | 50,00€ | 50,00€ |

| PACKAGE - PRE-ALLESTITI | EURO/SQM - MQ |
|--|---------------|
| LIVING PACKAGE FROM 16 SQM | 275 |
| INSCRIPTION FEES (LIVING PACKAGE) | 915 |
| STANDARD PACKAGE FROM 12SQM | 299 |
| DESK GALLERY SOLO 3 MQ | 266 |
| DESIGN PACKAGE FROM 12 SQM | 266 |
| INSCRIPTION FEES (STANDARD AND GALLERY ONLY) | 150 |
| INSCRIPTION CO-EXHIBITORS/ISCRIZIONE CO-ESPOSITORI | 355,00€ |
| INSCRIPTION/ISCRIZIONE -BRANDS | 50,00€ |

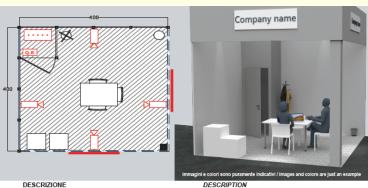
Our prices includes:

- Speed date with a selection of domestic and international buyers
- Digitale page into the show directory
- · Domestic and international promotion of the fair
- n. 5 exhibitors passes
- Basic cleaning of the booth (basic cleaning of the stands (carried out during the closing hours of the pavilion, includes: cleaning of the floors and/or any coatings except carpet cleaning, dusting of furniture with the exception of those on display, emptying the baskets)
- The first connection to a 32A / 400V 3P+N+T plug is free till of 10 KW of power installed; in this first
- connection the power installed over 10 KW will be charged in the final statement of account at a forfait cost of 200€..



H 4 M -

LIVING



- Pavimentazione moquette colore Grigio n.22 - Pannellature di delimitazione allestimento
- in tamburato h 400 cm, fascione in tamburato h 100 cm, colonna ad angolo 25x25 cm,tinteggiatura colore grigio "nuvola",

ripostiglio con porta dotata di serratura(dim.100x100 cm) - n. 1 ragione sociale su forex per lato libero(150x40 cm) DOTAZIONI ARREDO SINGOLO STAND

- n. 1 tavolo rettangolare
- n. 3 sedie
- n. 1 cestino gettacarte
- n. 1 appendiabiti
- n. 1 cubo 50x50x h50 cm in laminato bianco
- n. 1 cubo 50x50x h75 cm in laminato bianco
- DOTAZIONE ELETTRICA SINGOLO STAND
- n. 4 faretti 150W
- n. 1 multi-presa elettrica
- quadro elettrico

- Grey carpet

- Wooden white panels cm 400 high, wooden white fascia board h 100 cm with column on corner 25x25 cm, storage room (100x100cm)
- n.1 forex panel with company name for every open side (150x40 cm) FURNITURE
- n. 1 rectangular table
- n 3 chairs
- n. 1 wastepaper basket
- n. 1 coat hanger
- n. 1 cube 50x50x h50 cm laminate white
- n. 1 cube 50x50x h75 cm laminate white
- FLECTRICAL SYSTEM
- n. 4 spotlights 150W - n. 1 electric multiple socket
- electric main board

N.B per ogni padiglione gli stand possono avere una variante colore/ For each pavilion, the stands can have a colour variant

- Padiglione 1 - Vibes - moquette Giallo 17

- Pareti Mimosa - RAI 1034

- Padiglione 3 - Mood - moq Verde 12

- Pareti Menta - RAL DESIGN 150 70 50

- Padiglione 4 - Taste - moq Blu 15



- Pareti Cielo - DESIGN 260 70 15

- Padiglione 2 - Elements - mog Bordeaux 8



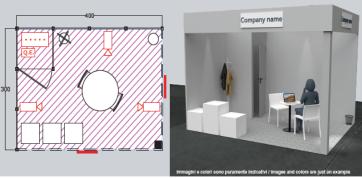
- Pareti Brick - RAL 3017

| mq | Tavoli Tables | Sedie Chairs | Cubo h.50 Cube | Cubo h.75 Cube | Presa multipla Multiple socket | Faretti LED LED spotlight |
|---------------|------------------|-----------------|-------------------|-------------------|-----------------------------------|------------------------------|
| 16 | 1 | 3 | 1 | 1 | 1 | 4 |
| from 17 to 20 | 1 | 3 | 1 | 1 | 2 | 5 |
| from 21 to 24 | 1 | 3 | 1 | 2 | 2 | 6 |
| from 25 to 32 | 2 | 6 | 2 | 2 | 3 | 7 |
| from 33 to 48 | 3 | 9 | 2 | 3 | 4 | 8 |
| from 49 to 64 | 4 | 12 | 3 | 3 | 4 | 10 |
| from 64 to 96 | 6 | 18 | 4 | 4 | 6 | 14 |



H 3 M -

STANDARD



DESCRIZIONE

- Pavimentazione moquette colore Grigio n.22 - Struttura tinteggiata colore grigio "nuvola", pareti in tamburato h 300 cm. fascione in tamburato h 50 cm, colonna ad angolo in legno 15x15cm, ripostiglio con porta dotata di serratura (dim. 100x100 cm)
- n.1 ragione sociale su forex per lato libero (200x30 cm)
- DOTAZIONI ARREDO SINGOLO STAND
- n. 1 tavolo rotondo
- n. 2 sedie
- n. 1 cestino gettacarte
- n. 1 appendiabiti
- n. 2 cubo in laminato bianco 50x50x h50 cm
- n. 1 cubo in laminato bianco 50x50x h75 cm DOTAZIONE ELETTRICA SINGOLO STAND
- n. 3 faretti led 50W
- n. 1 multi-presa elettrica
- quadro elettrico

DESCRIPTION

- Fucsia carpet
- Wooden ivory panels cm 300 high, wooden anthracite sash board h 50 cm with column on corner 15x15 cm, storage room (100x100 cm)
- n.1 forex panel with company name for every open side (200x30 cm) FURNITURE
- n. 1 round table
- n. 2 chairs
- n. 1 wastepaper basket
- n. 1 coat hanger
- n. 2 laminate white cube 50x50x h50 cm
- n. 1 laminate white cube 50x50x h75 cm ELECTRICAL SYSTEM
- n. 3 led spotlights 50W
- n. 1 electric multiple socket
- electric main board

| N.B per ogni padiglione gli stand possono a | avere una varian | te colorel For each pavilion, the stands can have | e a colour variant |
|---|------------------|---|--------------------|
| - Padiglione 1 - Vibes - moquette Giallo 17 | | - Pareti Mimosa - RAL 1034 | |
| - Padiglione 3 - Mood - moq Verde 12 | 11100 | - Pareti Menta - RAL DESIGN 150 70 50 | |

- Padiglione 4 - Taste - moq Blu 15



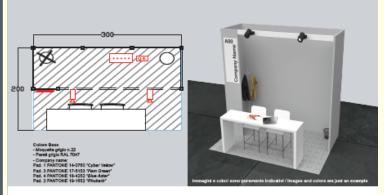
| - Padiglione 4 - Taste – moq Blu 15 | | - Pareti Cielo - RAL DESIGN 260 70 15 | |
|--|-----------------------|--|--------------------------|
| - Padiglione 2 - Elements - moq Bordeaux 8 | | - Pareti Brick - RAL 3017 | |
| Colore base tipologia Standard moquette grigio n.22. Parel Moquette GIALLO 17 + pareti RAL 1034\ Moquette verde 1: Basic colour type Standard, grey carpet n.22, Grey wa | 2 + pareti NCS 150 70 | 50\ Moquette blu 15 + pareti NCS 260 70 15 \ Moquett | e bordeaux 8 + RAL 3017. |

| mq | Tavoli Tables | Sedie Chairs | Cubo h.50 Cube | Cubo h.75 Cube | Presa multipla Multiple socket | Faretti LED LED spotlight |
|----|------------------|-----------------|-------------------|-------------------|-----------------------------------|------------------------------|
| 12 | 1 | 2 | 2 | 1 | 1 | 3 |
| 16 | 1 | 2 | 2 | 2 | 1 | 3 |



H 3 M -

DESIGN



DESCRIZIONE

- Pavimentazione moguette colore Grigio n.22
- Pannellature di delimitazione allestimento
- in tamburato h 300 cm, tinteggiatura colore grigio "nuvola". Spalletta di delimitazione per
- posizionamento grafica sul fronte e quadro elettrico sul retro - n. 1 ragione sociale su forex su spalletta
- esterna (40x120 cm) DOTAZIONI ARREDO SINGOLO STAND
- n.1 desk 50x200x h.100 cm
- n. 2 sgabell blanchi
- n. 1 cestino gettacarte - n. 1 appendiabiti
- DOTAZIONE ELETTRICA SINGOLO STAND
- n. 2 faretti 50W
- n. 1 multi-presa elettrica
- guadro elettrico

- DESCRIPTION
- Grey carpet
- Wooden perimetral walls h 300 cm,
- grey painted, wooden panel in the front of the booth for graphic on the front and electrical panel on the back
- n.1 forex panel with company name (40x120cm)
- FURNITURE
- n. 1 desk dlm. 50x200x h 100 cm
- n. 2 white stools
- n. 1 wastepaper basket
- n. 1 coat hanger
- ELECTRICAL SYSTEM
- n. 2 spotlights 50W
- n. 1 electric multiple socket
- electric main board

N.B per ogni padiglione gli atand possono avere una variante colore/ For each pavillon, the stands can have a colour variant

- Padiglione 1 - Vibes - moquette Gialio 17 - Pareti Mimosa - RAL 1034

- Paretl Menta - RAL DESIGN 150 70 50



- Padiglione 3 - Mood - mog Verde 12 - Padiglione 4 - Taste - moq Blu 15



- Pareti Clelo - DESIGN 260 70 15



one base thodogis. Living requeste gripto n.22. Pared gripto RAL 7047. La personalizzazione colore pareti-inoquette è possibile solo nat mix soora indicato.

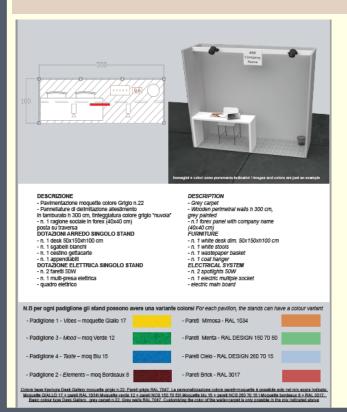
ethic GALLO 17 + pared RAL 1034 Moquette serior 12 + pared NGS 165 70 50 Medicate No. 15 + pared NGS 265 70 15 Moquette becinson 5 + RAL 301
Basic colore tree i luting personant n.22. Clear verifier RAL 7047. Continents the color of the weither cards it now possible in the mix indicated store.

| mq | Banco Desk | Sgabello Stool | Cubo h.75 Cube | Cubo h.100 Cube | Presa multipla Multiple socket | Faretti LED LED spotlight |
|----|---------------|-------------------|-------------------|--------------------|-----------------------------------|------------------------------|
| 6 | 1 | 2 | / | / | 1 | 2 |
| 9 | 1 | 2 | 1 | 1 | 1 | 2 |
| 12 | 1 | 2 | 1 | 1 | 1 | 3 |



H3M-

Desk Gallery





Su richiesta, euro 90+iva, è possibile aggiungere un «bollo» con un'immagine dell'azienda



SOME EXAMPLES OF CUSTOMED BOOTH FOR TERRITORIAL COLLECTIVES / CRAFTSMEN-DESIGNERS



Murano, the Glass Island

Together with the Promovetro consortium, artistic glass of the Veneto Region, we created a collective exhibition of 11 master glassmakers who told the story of the Murano supply chain from beads to chandeliers, passing through a series of classic and contemporary objects. The island acted as a media attraction, increasing the visibility of the island's companies that had decided to exhibit both in the exhibition and with their own stand.







Gum Design- Link between design and master craftsmen

To promote its design studio, Gum design showcased some of the masters with whom it collaborates, creating a "medieval" square where 9 artisans (nine workshops) had the opportunity to make themselves known and promote their ability to DO.

This model could be reinterpreted and adapted to promote the Region and its workers by creating a central forum where dialogue can be encouraged between those who make and those who buy





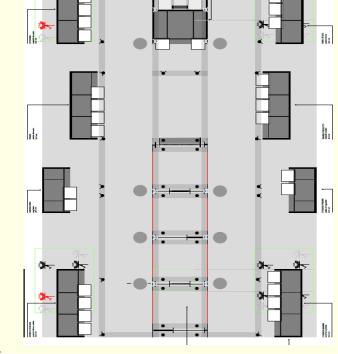


foto e progetto «Novebotteghe» by gumdesign , foto 2024



Theatres: Manifatture in Scena

Thanks to a historical architect of the art of the Table, we have created a space where the excellence of European manufacturing can be put on stage. In 2024, historic houses such as Meissen, Moser, Venini, Lalique, Royal Copenhagen, Rogaska, Cesa, ... joined. The presentation is simple and of great impact with the aim of spreading the culture of beauty and excellence thanks to an efficient presentation and a video of the manufacturing





Foto e progetto 2024 – Manifatture in scena - unified setup where 8 historical manufactures were exhibited - project led by Ulderico Lepreri



Extraordinary Calabria Project

Calabria organized a collective of 10 companies to present their excellence in the field of ceramics, wood and home textiles.

They chose a one-size-fits-all stand solution, providing assistance for the graphics and presentation of the collections in the individual stands.









2021 – Design in Puglia Project

In 2021, we hosted a project from the Puglia Region which had a dual objective, first of all to make Puglia known as a land of creativity, quality, but also as a territory in which to invest. One area was dedicated to negotiations and the dissemination of the Apulian production chain, another in the form of an "exhibition" highlighted each company with a dedicated area where few but significant pieces could be presented.





The 5 things visitors liked best



I met excellent craftspeople that I didn't know before



I found new product categories to add to my business



I saw the big European manufacturers again at a trade exhibition



liked the exhibitors' new products



I liked the training for stores and designers



Pavilion 4

Taste

Table Kitchen Cooking



Sociality as an element of attraction at the point of sale. Table and kitchen objects for new convivial experiences. Hospitality as a true art form to tell the story of the enthusiasm for spending time together and spending time together with enthusiasm.

The Taste pavilion houses the special Brand Power area, dedicated to the promotional world and the reward system of industry and retail

The key words of Taste

Originality
Innovation Design
Sustainability Style
Taste
Technology

What can be found in Taste



New products for the tableware, cookware and kitchenware sectors



A space dedicated to the design of conviviality.
The link between the world of design and meals at the table



A special area to present innovative services and technologies for the point of sale

The typical visitor

- Stores seeking new solutions, ideas and products for the kitchen and the art of entertaining.
- The large-scale retail trade interested in promotional and loyalty programmes for its customers.
- Sale outlets interested in digitisation and increasing their sales performance thanks to technology.



Power Power

The event that connects brands with the reward system of industry and retail

A dedicated area within the Taste pavilion offering insights into the world of promotional products.

Brand Power© is an initiative by Milano Home in cooperation with Promotion Magazine that connects suppliers of single products and entire collections – popular with consumers as rewards in promotional and loyalty programmes – with retail chains and industry.

Products that are also ideal in incentive schemes for sales teams and other professionals, as well as for corporate gifts.





Pavilion 1

Vibes

Fragrances Textiles Home Decoration



Style and trend proposals for new multisensory experiences to be brought into sale outlets.

Fragrances, fabrics and objects capable of firing the imagination, promoting well-being, engaging the senses.

The key words of Vibes

Atmosphere
Well-being
Multisensoriality
Sensations Rituality
Touch Energy

What can be found in Vibes



Installations, suggestions and training opportunities to develop the sale of fragrances and textiles



A new space dedicated to objects, textiles and fragrances that can transform the home bathroom into a Spa



A focus on decorating with artificial flowers and a special Academy for helping stores to sell this product more effectively

The typical visitor

- Specialised stores seeking novelties and sales outlets interested in expanding their assortment with new products of great interest to their customers.
- International buyers seeking products of excellence from the world of textiles and fragrances.
- Interior Designers
- Distributors seeking new brands.



Pavilion 3

Mood

Home Decoration Concept Gifts Stationery



The pavilion that celebrates design as an element of creativity and lifestyle. Objects that characterise living spaces, cater for people's many tastes, interpret lifestyles, needs, dreams.

In addition to the world of decoration and concept gifts, this pavilion contains a stationery area, Christmas proposals, giftware and pet accessories.

The key words of Mood

Creativity
Action Change
Dynamism
Contemporaneity
Adaptability Flexibility

What can be found in Mood



Products and companies that interpret the most contemporary lifestyles through furnishing accessories



Inspirations from the world of design with solutions to make the home more personalised



Objects and products that accompany the different stages of people's lives, passions, interests, moments

The typical visitor

- Stores seeking novelties for the furnishing accessory sector, giftware, concept gifts, stationery.
- International buyers seeking more contemporary products for their stores.
- Interior Designers
- Distributors seeking new brands.





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